



What **OUR MEMBERS**
are saying about **US!**

INO NETWORKS GROUP



<https://www.freightforwardersfamily.com>



<https://www.freightmidpoint.com>



<https://www.overseasprojectcargo.com>

Global Agent Networking for Freight Forwarders and Logistics Companies

The INO Summit 3F 9th AGM KUL 2019 was the best event of all times I experienced during my network journey. Starting from the event registration, it was well organised. We personally like the Freight Forwarders Family Worldwide Agents Network (3F) as there are some important points that make it more interesting and productive for us and the current members. The 3F is a small group of professionals comparing to the other networks which don't have any limitation for the number of members. So, you can meet or catch up the whole network based on around 150 members that you see them mostly every year. We recommend the 3F Family because you can cooperate with the members in a positive way based on mutual benefits. We don't prefer to cooperate with the agents who have membership in so many other networks because it causes time consuming considering quotation process and the time we put for a quote asked to so many agents. If members ask 10 to 20 agents for the same business, it is just wasting time and money. But the members of 3F Family are stick together and loyal to each other. I must mention that we got good support from the side of networks. The 3F Management makes the things easier for us with their guidance. Well, thanks for the most well organised AGM, keep up the good work and the number of members in the 3F based on the membership policy. Look forward to meeting all next years!



THOMAS HERZOG
FREIGHT-LOGISTIC AG
SWITZERLAND
www.freightlog.ch

FREIGHT-LOGISTIC AG

Worldwide
Agents
Network

3F



KEN ONG
LINKER LOGISTICS (M) SDN BHD
MALAYSIA | www.linker-logistics.com



LINKER LOGISTICS (M) SDN BHD

It was a great pleasure to join the INO Summit FM 6th AGM KUL 2019 for the first time. Considering the ever changing and the highest level of service quality demands coming from most of my customers, I believe that this meeting brought a significant knowledge and opened up a new horizon of conducting business in this sector. The meeting was a great opportunity to meet other agents in the same industry and to exchange valuable experiences. The job was very well done by the FM Team in organising this amazing event! I will definitely recommend my other partners in the industry to join the Freight Midpoint International Forwarders Network (FM). Looking forward to attending next meetings!



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Affreighter Logistics - India has been a member of OPCA for 4 years and during all these years, we found that this network is very professional and the management is unbiased to its members. Being part of OPCA gives more confidence to its members who are selected with utmost care, scrutiny and standards. More importantly, they are thorough professionals in handling project cargo logistics. We are in the world of networking and are connected with each other by various means...OPCA is successful and unique in its professional approach to its members. Annual general meetings of OPCA provide opportunities to meet other like-minded business professionals and help us to create new connections. Each time Affreighter attends to an OPCA event, we meet great people, learn new stuff and connect with business within our sphere. The formal nature and beautiful setting make this event very unique. We, as Affreighter, are very happy to be a part of OPCA and I must mention here that the event team of OPCA is coordinating everything perfectly. You will be surprised to receive individual attention by the team during the event. We go back with good memories with loads of entertainment. We thoroughly enjoy AGMs every year and always look for the next one. Hats off to the OPCA Management!

Affreighter
logistics - India

BALAJI NAGARAJAN
AFFREIGHTER LOGISTICS PVT. LTD.
INDIA | www.affreighterlogistics.com



RAY LEI
SHANGHAI MILKYWAY CHEMICAL LOG. CO., LTD.
CHINA | www.mwclg.com



MILKYWAY The Chemical Supply Chain Innovator
603713

We have been the member of Freight Forwarders Family – 3F since May 2019 and we have been enjoying the very professional service available at the 3F. We attended the annual meeting for the first time, and the INO Summit 3F 9th AGM KUL 2019 was a super productive event which helped us to get to know a lot of trustful partners all around the world. As you all know, there are many networks in the world, but none of them has provided the follow ups step by step after meetings as the 3F does. The 3F Family is the only network we know that actively promotes its members and helps them to grow together. Thanks to the 3F management and fellow members.

Worldwide
Agents
Network

3F





MUSTAFA KOCAK
KOÇAK LOJISTİK HİZMETLERİ LTD. STİ.
 TURKEY | www.kocaklogistics.com



Kocak Logistics has 12 years of experience in network memberships and I must mention that the number one agent network is the OPCA with their vision, experience, helpful staff, professional approach, seriousness and qualified members. I highly recommend my all partners to become a member of the OPCA, and glad to mention that some of them has already joined to this great association. Our business is logical thinking business and we don't have any luxury to lose time. So, I feel like OPCA is my safety bag to gain time, develop business and increase our shipment volume. OPCA for ALL, ALL for OPCA...

It was 2014, I received an invitation from Mr. Michael Traute (AFL NV – Belgium) whom I had known from another network. At that time, I had quit our previous network and was searching for a new one. I decided to attend the Overseas Project Cargo Association (OPCA) AGM at Istanbul, Turkey. I was impressed by the OPCA Team because they were organised highly professional. Every single detail was thought for the comfort of the participants and even, there were safety helmets as gift on our tables for each of us. After the first network meeting, we as Kocak Logistics, became a dedicated member of the OPCA Family and attended to all meetings including the last event: The INO Summit OPCA 5th AGM KUL 2019. We are very happy to work with almost every member of the OPCA and we haven't had any problem at all for more than 5 years of membership now, because we are like more than a family. Once we received a request from an OPCA member, we give our priority to it, which I am 100% sure it is the same for them as well. We have very good business relations in the network and all of the members are trying to do their best for the other members. I am happy to mention that we have a very efficient and well managed WhatsApp group where we can find solution for our needs and demands in a very short time with the support of OPCA members. In the future, I believe, all logistics companies will have to have membership at least 1-3 different networks.



BERT BRINK
DE RIJKE LOGISTICS B.V.
 NETHERLANDS | www.derijke.com



We, as De Rijke Group, have been a member of the Freight Forwarders Family (3F) since April 2018 and have attended two annual general meetings till now. Mr. Kemal KIRIKKANAT and his enthusiastic team have arranged all these meetings perfectly considering every single detail. We have made a lot of friends and found new global partners to work at these annual meetings. Our experience is that all 3F members are open to discuss about opportunities and partnerships. The reason for choosing the 3F is that this network is big enough to have a global coverage and small enough to have personal contacts. In order to offer our customers end-to-end solutions, we need serious global partners for pre-carriage, customs formalities, ocean freight, air freight and other logistics activities. The 3F is one of the good solutions for our needs and we hereby thanks them for their efforts.



I can honestly say that after years of going into and coming out of many networks we have remained with the Freight Forwarders Family (3F) for one critical reason, and that was their way of doing business. The most important part of the 3F AGM is the one-to-one meeting days, which are perfectly organized by the network and the aim is strictly business. The agents attending to the meetings are mostly long-standing members of the network. They are real about contributing business and receiving it from those they have contributed to. This is the best part with members being all in agreement with trying to achieve a joint win-win outcome. I attended this year's conference, the INO Summit 3F 9th AGM KUL 2019, and everything was clockwork as usual... Check-in was a breeze for both the hotel and the conference... Welcome cocktail / gala dinner went without a hitch, and the one-to-one meetings were extremely punctual from the beginning to the end. The 3F has a good mix of different sized companies and brings new members to meet among us each year. Bottom line... "It's a cool network!"



MARTIN HOWARD
CARGO SPECTRUM FORWARDING INC
 CANADA
www.cargospectrum.com



MUHAMMAD SALMAN
SAM LOGISTICS (PVT.) LTD.
 PAKISTAN | www.samlogistics.pk



The Freight Midpoint International Forwarders Network (FM) is a global alliance of independent international freight forwarders who have joined together to offer superior service to shippers/consignees for their cargo at both the origin and destination points. New members are only accepted by recommendation (Referral Program) of the current members and scrutinized by the FM management which is formed by professional and experienced group of people in global agent networking. Start networking, explore new business opportunities and increase your shipment volume with the worldwide forwarders under the umbrella of Freight Midpoint. Let's grow together with the FM!



**FOS WANG****CHINA SEA INTL SUPPLY CHAIN CO., LTD.**CHINA | www.echinasea.com

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With advanced technology, it's always easy and just a click away getting your company registered to any network worldwide, but it's a different story if you're looking for real business partners like close friends and long-term buddies that work as a team! Metro Freight Limited was searching for one international network that fits our core value in doing business -to strive together with our clients for excellent forwarding service in a long-term partnership-, until we have found the FREIGHT MIDPOINT INTERNATIONAL FORWARDERS NETWORK (FM). The FM provides us an efficient platform to connect with people who share the same vision, mutual-trust and win-win mindset. It allows us to enlarge our agency network that has also helped us to get most of the ongoing in the industry and in any coming trends. In turns, all these have been really helpful in an all-round basis for business development. Joining the FM Family is not only connecting us with the news and knowledge we need, it also facilitates business opportunities with the members here who can probably be one of the long-term partners of any agent, too! Not to mention the heartfelt arrangements made by the management for annual general meetings, once you're in, you will just stick to them, like we do! So, if there is anyone asking me for a YES or NO to join the FM Family, my answer will definitely be positive, always!

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**LORNA WONG****METRO FREIGHT LIMITED**HONG KONG | www.metrofreight.hk

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It is a great honor to join the Overseas Project Cargo Association (OPCA). I personally attended the OPCA 4th AGM in Bangkok and 5th AGM in Kuala Lumpur. It is amazing to meet many project cargo professionals from all over the world. I believe that we can help each other and grow together. Over the past few years, we have developed a good working relationship with many members of the OPCA. We understood and trusted each other, and at the end, we became good friends. We always believe in mutual cooperation, productivity and honesty. We can reach our targets if we move forward based on win-win mentality. Great thanks to Mr. Kemal and his team for their efforts and careful planning to bring us together and make us stronger!

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We are always looking for new avenues to expand and market our services globally. In this competitive industry that we are in, finding a right platform to market our services is vital to our expansion plans. It is a great satisfaction that we found this right platform with the Overseas Project Cargo Association (OPCA). The INO Summit OPCA 5th AGM KUL 2019 was very professionally organized and managed by the OPCA Team and the event reached to the perfection with the activities arranged by the network management. The activities became the bridge and ice breaker between old and new members. One word to sum up the OPCA and the experience – EXCELLENCE! We have the pleasure of working with several members, especially within this region to market our services even further. Since we started communicating with our new family members, we have been able to receive faster responses to our needs from the network partners and we have been able to respond faster to our clients. The OPCA is equipped with the qualified members to deal with project cargoes and other special tailored logistics requirements from our clients. We believe that the OPCA can help us to expand our business further. Thank you OPCA!



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**JAG JIVAN SINGH****JS WORLD FREIGHT DISTRIBUTOR (S) PTE LTD**SINGAPORE | www.jsworldfreight.com.sg

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**ALESSANDRO GALATI****TIEFFE GROUP S.R.L.**ITALY | www.tieffe-group.it

The INO Summit FM 6th AGM KUL 2019 was perfectly organized and managed as every year. The strength of the INO Networks Group is coming from the reliable members which are hard to find in the market. We have shared good experiences with the members in the network, established good relations with a lot of international freight forwarders that go beyond the standard business partnerships. Creating the bond by team building activities such as Paintball, Football, Karting Race tournaments has definitely boosted the partnership among the members of the same networks. The INO Team helps all members to build friendship and increase cooperation between them. The ambiance we have at the Freight Midpoint helps a lot in creating connections, and the effort put by participants indicates how the companies attending there works for satisfying their customers and their requirements. Commitments of the network, means commitments from the members as well, a great diligence and attention is given to this aspect by the network management, and all the members need to respect to this high level of quality showed by the management. Finally, it is a great pleasure to be the part of such a strong, professional and proactive network.

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KABIR AHMED
CONVEYOR LOGISTICS LTD.
 BANGLADESH
www.conveyor.com.bd



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Security, ability and capability... These are the buzzwords of top priority when it comes about the Overseas Project Cargo Association (OPCA). The OPCA undoubtedly maintains the highest possible level of quality as they never sacrifice quality for the sake of adding more members to the network. Their strategy focused agent networking approach has helped me in increasing effectiveness, productivity and shipment volume ever since I have been a member of the OPCA. I believe that the OPCA management puts huge effort to find out and bring the World's Best Project Cargo Specialists to the network since the members are managing and cooperating for the large-scale project shipments all around the world. Definitely, I am lucky to be a part of it, enjoying all the exclusive benefits OPCA is offering us. The proficiency of the members itself is a key strength, which helps to find out the like-minded people and paves the way to an effective cooperation and help us get the best out of it. One of the key strengths of the OPCA management is their effectiveness in problem solving process between members, especially they handle disputes smoothly and provide fair solutions. Strict membership requirements to keep certain quality standards in the network, WhatsApp group to keep members in connection, disciplined management along with arranging extremely productive annual conferences every year, these are the most attractive features at the OPCA which I have found. I must mention that the INO Summit OPCA 5th AGM 2019 at Kuala Lumpur was another success story of the OPCA. The entire event was wonderful and well-organized as usual. The event has expanded many possibilities for the members. It was mainly organized to gather and represent international freight forwarders, shipping

and logistics companies. The OPCA has promoted its members by providing more business opportunities with reliable and strong agents from all over the world. In the AGM, we had one to one meetings with the like-minded and successful project cargo professionals. So, in terms of the technical expertise, experience, security and cooperation, the OPCA is definitely a right choice for those who are thinking to explore new opportunities, win new partners and develop business in project cargo field.



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GAN CHOW SIN
GNS FREIGHT SYSTEM SDN BHD
 MALAYSIA | www.gnsftr.com



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First and foremost, thank you to the Freight Midpoint Management and participants for making this network and conference (INO Summit 2019) a huge success. Although it's merely only our 2nd conference, we're feeling as one big family. As for the business perspective, the FM really does what they say. There are some major points that make FM practices and FM different from the other networks. One of the differences is the agents' professionalism and solid experience in handling shipments. Our personal experience from our FM partners around the world and how they handle our shipments – it's purely world class professionalism and work experience they had in the logistics field and foreign trade information. Therefore, I take this opportunity to thank once again for the remarkable network that FM had set up. Not only for the business opportunity, but also memories and great people I met throughout these 2 years. We're gaining new business with this network and we do keep supporting our wonderful partners around the world as well through the FM. This is what the FM is all about – supporting each other!

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CATALIN PUTINEANU
IB CARGO SRL
 ROMANIA | www.ibcargo.com



We have recently joined the Freight Forwarders Family Worldwide Agents Network (3F), a professional network with which we want to develop a long-term business relationship, to obtain new opportunities and to conclude new collaborations with suppliers and agents alike. Our strategy is doing a great job and delivering our clients the solution in the time and budget they need in order to give them time and peace of mind to focus on what they have to do. I highly recommend the 3F Network to all freight forwarders and logistics companies. We are delighted to be a member of this great family.

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ALI AL MUTTAWA
ARKAN SOHAR LOGISTICS LLC
 OMAN | www.arkansohar.com



Thanks to the excellent team of the Freight Forwarders Family for their perfect guidance, service and assistance to ensure the success of INO Summit 2019. Your attention to details, ability to adapt your daily operations to facilitate our gathering was amazing. There were more than the professionalism! What we have encountered at the meeting was the can-do attitude and willingness to help all members showed by the network management. The friendliness of everyone made this event a joy for all. We have had the most productive days of business meetings that has resulted in new customers, potential business partners, collaborations being discussed and referrals being passed in all directions. Choosing to attend the INO Summit 3F 9th AGM 2019 for the first time was one of the best decisions we have made for our business. The opportunity to share ideas, potential and to tap into an extensive pool of knowledge and expertise of fellow members have had a considerable effect in growing our business in a most cost effective, enjoyable and productive way through referrals and leads. Will make sure to attend the next one and many thanks to the 3F Family for the amazing arrangements.

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KAAN AYDIN

BATI NAKLIYAT VE TICARET A.S.
TURKEY | www.batigroup.com.tr



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As BATI GROUP, we have recently joined the Overseas Project Cargo Association (OPCA) and it has become one of our most favored networks in our company. It was a pleasure to be a part of the OPCA and meet everyone in Kuala Lumpur, Malaysia. The INO Summit OPCA 5th AGM 2019 was huge and well organized. I also want to mention the quality of the event hotel which made it a lot easier to get over the Jet-Lag. Of course, on top of the organization, I was very impressed with the agents that we met around the world during the INO Summit 2019. Literally, all of the agents have impressive projects and heavy lifting experiences and background which made the one to one meetings very interesting and productive. During the event, I have met more than hundred people who I will be staying in touch not only for business but also for friendship. Joining the Overseas Project Cargo Association was a good decision and we cannot wait to attend to the next meeting.

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CAPT. RICHARD GAMAYAO

TITIMAS SHIPPING & TRADING SDN BHD
MALAYSIA | www.titimas.com.my



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I have never thought an association in logistics and shipping industry as great as the Overseas Project Cargo Association (OPCA). Few years back, we are searching on the Internet for an association that would link us to an international connectivity to logistics and shipping companies, especially those who are focusing in handling project cargoes. We had joined local and international associations and attended a lot of events. It is quiet almost similar and there is nothing really much difference. The OPCA is different among others. I like the environment, especially the management on how they deal with their members. They keep us updated and feel us connected from membership to the President, and even you can handshake them and they were very visible during the actual event. The members of OPCA are mostly dynamic, well-experienced and know exactly how to handle complex cargoes from documentation to transporting. Today and after attending the INO Summit OPCA 5th AGM KUL 2019; we, members, had created stronger connectivity among us. We are like brothers and sisters working in one roof. Playing a great role in this complex modern shipping and logistics world, we manage to lightened our loads. I recommend all freight forwarders to join the Overseas Project Cargo Association to experience a one-of-a-kind relationship among its members. We help, we unload and work together to make our projects successful whether we are at East or West, or North or South. Kudos OPCA!



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NATLADDA SOKRU

BEE LOGISTICS (THAILAND) CO., LTD.
THAILAND | www.beelogistics.com



BEELOGISTICS®

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First of all, I would like to express my satisfaction having this great opportunity to share my feelings about the INO Summit FM 6th AGM KUL 2019 and the network itself. In my opinion, the Freight Midpoint is a powerful network which has many independent and strong members from all around the world. This is the second year of our company joining the FM conference and we have increasing shipment traffic to/from other countries with the support of the FM members. The freight forwarders who are participating the FM AGMs have impressive potential. All of them have a high ability in logistics field, and sincerely provide good support to one another as promised. We will grow up more and more together...

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ECHO FU

REALOGISTICS INTERNATIONAL (BEIJING) CO., LTD.
CHINA | www.realogistics.net



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The INO Summit FM 6th AGM KUL 2019 was a successful and unforgettable event. The event is really an amazing memory for me. During the event, we have met old and new friends. The event helped us to meet good partners and get some new business opportunities. The food was delicious, the agents were friendly, and we were all treated very well by the network management. I hope that the next meeting will be held at a lovely place like this year's. Thank you Freight Midpoint.

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It is our immense pleasure to become one of the members of Overseas Project Cargo Association (OPCA). We would like to express our heartiest thanks to the management of OPCA for creating a unique opportunity of interaction among the members around the globe. We find OPCA a full-fledged, professional and specialized network which brings all the members under one umbrella with a view to explore business opportunities. 3i Logistics Group is one of the fast-growing project-based company in Bangladesh working for different multinational companies supporting in the area of project logistics and contract logistics. We believe that our involvement with OPCA will give us a new dimension in project logistics. We attended the INO Summit OPCA 5th AGM KUL 2019 which really has given us a great opportunity to meet, talk and share with lots of OPCA members who are experts and focused on their respective location. It is indeed a golden chance to pick the agents having business of respective trade lanes between the countries. We appreciate the effort of OPCA to bridge among the agents, create opportunities for exchanging the business on ground of mutual benefits. We keep continuing for business relationship within the members of OPCA and hope this will strengthen our position in both local and international market. We wish an amazing success to OPCA in the days ahead.



MD. JAHANGIR ALAM SHARKER
3i LOGISTICS PVT LTD
 BANGLADESH
www.3ilogistics.com



CONNIE LUO
ROSEN INTERNATIONAL LOGISTICS CO., LTD
 CHINA | www.rosenlog.com



It was really great honor for me and my colleague Ms. Kelly to attend the INO Summit OPCA 5th AGM KUL 2019. I have to say that it was a fantastic experience meeting with our friends who are great in project cargo business. We found out how the members are experienced in the oversized cargo moving during the one to one meetings. As Rosen International Logistics, a project cargo handler in China, we are sure that we can get matchless support from the members and work a lot with them. The OPCA management puts great effort in managing the network and arranging the top-class events. Thanks to the chairman Mr. Kemal KIRIKKANAT and his team. Can't wait for the next meeting...

It was a truly amazing experience; I mean the INO Summit 3F 9th AGM KUL 2019. The organization of the event was perfect and meetings were productive. We had a great opportunity to meet personally with new partners and introduce our company. We joined the meeting for the first time, participating to such a great event was extremely educational for us. One-to-one meetings with participants provided us an opportunity to find a common ground for the development of further relations. Good network, good event and great opportunities. Thanks to the 3F Family and fellow members!



PURATRANS

ALEXANDER NUZHIDIN
PURATRANS LTD
 RUSSIA | www.puratrans.ru



BENNY KOH
ZEPHATON INTERNATIONAL PTE LTD
 SINGAPORE | www.zephaton.com



After being a member of the Freight Forwarders Family Worldwide Agents Network (3F) for 5 years, I have learnt that good friendship amongst the 3F members forges strong business ties. The 3F Network continues to be a great platform to establish fruitful and lasting relationship among its members from all corners of the world. The management of 3F strictly checks and evaluates all potential new members seeking entry into the network. Thus, I rest assured that I am having quality time and efforts in forging new friendship with members who are sincere and business-oriented. The 3F provides many opportunities for me to learn different countries' cultures and customs, and more importantly, the knowledge to enhance my business relationship with my clients. To add on, 3F is truly a good networking platform, and I can rest assured that I am not dealing merely with agents, but good friends that I can depend and count on for all my business dealings. I look forward to attend 3F AGM every year, not only to catch up with all my amazing buddies, but also to get acquainted with new members.





ANDREAS SCHMIDT

HANSEATIC LOGISTIC SOLUTIONS GERMANY GMBH
GERMANY | www.hlsgermany.com



Why did we join the Freight Midpoint International Forwarders Network (FM)? Because, we were looking for reliable partners to build cooperation based on mutual benefits for both sides and we wanted to have contacts in other countries where we don't have any partners. After attending 4 annual general meetings held in several countries, we are still very happy with our decision and proud to be a member of this network. Of course, it is not possible to do business with every member in the network, but with those we did and do business, we can grow further. Attending to the annual general meetings of FM is very relaxing because the management is organizing everything in advance perfectly. Once you checked-in, you feel like you are visiting a big family. Meeting with well-known partners is more like meeting with friends. We would like to give something back to the network, therefore we have been sponsored to the INO Summits for the last two years. Please everybody, do the same!



SHEKHAR SULE

SYSTEMATIC LOGISTICS PVT. LTD.
INDIA | www.systematiclog.com



The OPCA is best networking group I have ever seen. The quality and knowledge of the participating members are at the very high level of standards. Over the years, we have developed strong business relationships with the members of the network and these relations are not only for business but also have led to form a strong bonding between us. This translates in better services to our clients throughout the world and helps us in maintaining high level of service standards. As for the OPCA management and team, I have no words other than full of appreciation and satisfaction. Their hands are always on the members and they present their help during the events and all through the year. I wish that we keep on participating in each and every conference and events of the OPCA network.



SAVITA UPADHYAY
TEAMWORK GLOBAL LOGISTICS
INDIA | www.teamworklogistics.com



We are proud to be a member of Freight Forwarders Family Worldwide Agents Network (3F) since 2014 and we feel very comfortable with our choice to join the 3F Family. After a while, as expected, we saw our business within the network increased year after year. We can talk about a success-story. Each year we have attended to the Annual General Meetings, where we could introduce ourselves to our worldwide partners, get to know each other face-to-face, without having to travel all over the globe. Most of the 3F members have also attended each time, which gives a kind of continuity to the business relationship and even a true friendship with many of our partners over the world. We are grateful to Mr. Kemal and his team for the dedicated support given to all members, so far in a philosophy of open relationship, honesty, professionalism and modern technology which makes the 3F Network really work! We're part of a family rather than just colleagues! Also, it was a pleasure to receive a certificate of appreciation for completion of 5 years in the 3F Network during the INO Summit 3F 9th AGM 2019 in Kuala Lumpur, Malaysia. If you are looking to expand your business, develop relationships with strong agents, and satisfy your customers, look no further and join the 3F Family.



CARON HARRIS

FORWARDING AFRICAN TRANSPORT SERVICES (PTY) LTD - (F.A.T.S.)
SOUTH AFRICA | www.fats.co.za



At FATS, we believe that a good business relationship is like a journey of a thousand miles and it is imperative that the partners you take the first single step forward with are qualified, professional and has the necessary experience to ensure success. Since joining the OPCA we have experienced precisely that the management team of OPCA have gone beyond their call of duty. Ensuring FATS felt welcomed whilst ensuring the impeccable high standards and integrity of the network are maintained at all times. We established in 1992 and our supply chain is a critical part of our project business. Meeting with the numerous other members of the network during the INO Summit OPCA 5th AGM 2019 in Kuala Lumpur has helped us to see that the other members of OPCA were of the same professional calibre as we aspire at FATS. Besides various networks we are a member of, we know without doubt that FATS has now found a network that actively and professionally nurtures and grows its members. OPCA is the place that feels like home which we belong and look forward to stay in for many years of prosperity.





MS. IVY (NGUYEN NGOC BAO TRAN)
DELTA INTERNATIONAL LOGISTICS CO., LTD
 VIETNAM | www.deltalogistics.com.vn



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Overseas Project Cargo Association (OPCA) is an agent network which is acting in a systematic integrity, strict in networking logic, and has a well-organised structure that takes the business networking as a science. The OPCA is connecting project cargo freight forwarders and logistics companies around the world in an effective way. We sincerely thanks to the OPCA Team for their warm welcome at the INO Summit OPCA 5th AGM KUL 2019. It was our privilege to be a part of the event. We had attended the event with lots of concern about the outcome of the meetings but our concerns were removed by the professionalism shown by the management of OPCA. With OPCA, we have built more than the best business relation with the agents from many different countries and shared many interesting information with the partners. We trust OPCA members will be more successful by working together! Besides, we believe that we will receive more inquiry and cooperation request to handle project cargoes from the members worldwide. We are one big family and we have the power of partnership. Thanks again to Mr. Kemal and the OPCA Team...



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We are proud of being a member of the Freight Midpoint International Forwarders Network (FM). After a few years of experiences, we found the FM as a perfect network in the global logistics industry. The FM Network is well organised by a professional management team. We are particularly impressed by FM AGMs every year. All events are organised very well, and we have met many like-minded partners during the INO Summit FM 6th AGM KUL 2019. With some of them we have successfully built up a strong mutual business together. Even better, the success is not from one side effort but a kind of 'GIVE and TAKE' from both ways to assist each other. It proves the value of FM to attract all qualified company/people worldwide gathering together on one platform. Therefore, I have no hesitation to recommend the Freight Midpoint to those who are eager to boost their international forwarding business meanwhile make some good friends.



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JOHN BINSTAD
FRONTIER FORWARDING SERVICES LIMITED
 UNITED KINGDOM
www.frontierforwarding.co.uk

FRONTIER
 FORWARDING SERVICES LIMITED

The INO Summit 3F 9th AGM 2019, Kuala Lumpur was superb, organized perfectly down to the last detail, everything was covered by Mr. Kemal and his team. After looking for a network to support and help grow our business for several years, we were introduced to the Freight Forwarders Family Worldwide Agents Network (3F) by an agent we have worked with for over 20 years and it has proved to be a success. The main reason we wanted a network of agents was to help us to serve our customers with the standard they expect. At the time, we generated and controlled 89% of our business, with sales in U.K. The meeting ran like clockwork, the meeting tables and the rooms were fully equipped with everything required. So many people to speak to and catch up with, even the lunch and coffee breaks were all about networking. It was hard going but well worth it. For me, the great thing was meeting with old and new friends, it's not just about the business with the 3F. Another great positive thing is meeting people and businesses just like us at Frontier Forwarding Services Ltd based in London, all over the world, with the same problems, business commitment and dedication to business. Surely these are the best people to look after for our shipments. The 3F Family has helped us to build our business with overseas agents who we see as our friends and partners. Mr. Kemal has a great team! Keep up the good, no need to change anything. We like things just the way they are...

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EDWARD LEE
EU DRAGON EXPRESS (SHANGHAI) LTD.
 CHINA | www.edllogistics.com



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I appreciate and thank the INO Networks Group which has allowed me to acquaint myself with some wonderful fellow freight forwarders in one platform. Great venue, excellent hospitality, amazing people, wonderful team building activities, pleasant food and enjoyable stay... I will not call the attendees as freight forwarders from around the world, but "Hand Picked Pearls" by Mr. Kemal across the globe. The INO Summit 3F 9th AGM KUL 2019 helped me to strengthen my bond with the Freight Forwarders Family (3F) in person. It allowed me to talk to many different freight forwarders face-to-face as well as establish a personal connection, to hear, in talks, about how other forwarders are solving, most likely, the same problems we are trying to solve. The inspiring business opportunities were more than I imagined. My experience with 'INO Networks Group' is marvelous. I will always recommend the 3F to others as the best network for freight forwarders which connect them as a family, and Mr. Kemal knows how to build a strong, happy & caring family.



AKIF MANZOOR
WELCOME SHIPPING AIDS PVT. LTD.
 PAKISTAN
www.welcomeshipping.com



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JACKSON CHEN
XIAMEN ODIN LOGISTICS CO., LTD
 CHINA | www.atodin.com

Yes, it was really a pleasure to meet the members of the Overseas Project Cargo Association (OPCA) at the INO Summit OPCA 5th AGM KUL 2019. I am happy that we have met some new friends, and all members had fruitful meetings there. OPCA is providing a very good platform for the agents coming from all around the world to cooperate based on mutual benefits. We set up some new business contacts through one to one meetings which we believe that it will help us to develop our business in near future. I must mention that we are also impressed by the OPCA Team for their service which is so helpful for us before, during and after the event. Thank you very much for this great opportunity.



SAEFUL KOHAR
PT. MAZTRANS GLOBAL INDO
 INDONESIA | www.maztrans.co.id

MAZTRANS
WE DELIVER YOUR TRUST

It was wonderful to meet professional freight forwarders and logistics companies from all around the world at the INO Summit 3F 9th AGM KUL 2019. The concept of event motivated me to talk with other members and cooperate with the agents who have various services from General Cargo, Chemical/Dangerous Goods to Project Cargo. Each member is very pro-active, eager to share their amazing service and business. Also, we are receiving so many inquiries and cooperating with the members, it makes our business very productive. I would like to thank to the 3F Team and INO Networks Group so much for giving us updated information about the members. We are happy to be the part of this network. We, as PT. MAZTRANS GLOBAL INDO, are ready to assist and take good care of all your business. Let's do much more business together!

RENZO SORESSI
MAURO INTERNATIONAL SERVICES SRL
 ITALY | www.maurointernationalservices.com



We joined the Freight Forwarders Family in November 2014 and I'm very happy to be a part of this great family. I believe that we should become friends before being business partners, and glad to mention that during all these years, I have known a lot of friends, especially after attending the 3F annual general meetings regularly, we have strengthened the existing ties every year. The last event was organized very well as usual by the 3F management. During the first day of the event, we had some team building activities like karting race, paintball and football tournaments. I can say that these activities are the most important components to create connection between delegates as much as the welcome cocktail, gala dinner and one-to-one meetings. I would like to thank Mr. Kemal KIRIKKANAT, Mrs. Selda KIRIKKANAT and all 3F Team for their help to grow our business.



SAURABH BHALLA
AIR & SEA LOGISTICS L.L.C
 U.A.E.
www.airsealogistics-me.com

AIR & SEA LOGISTICS
 SEAMLESS SHIPPING SOLUTIONS

We have recently joined the Freight Midpoint International Forwarders Network (FM) and had this great chance to attend the FM 6th AGM at Kuala Lumpur. Initially, I was reluctant and wondering how would be the networking once I learned that there will be 3 different networks together in the same meeting. But I was pleasantly surprised, everything was perfect. I have met some agents for the first time with whom we have already commenced business dealings. We have been able to forge some strong relationships and develop new friendships. I would also like to commend the FM Team for putting up a very well-organized event where everything went as per plan. The one to one meetings were planned well, the scheduled events were very well-organized, all in all there was a great team effort. I have been in the freight forwarding industry for 29 years and I can definitely say that it was one of the best organized events. I shall be pleased to recommend the FM to my friends and agents. We can definitely say it makes good business sense to join here.



WAEEL OKASHA
EARTH LINK FREIGHT AND MARKETING SERVICES
 EGYPT | www.earthlinkegypt.com



It is really pleasure for us to be part a of OPCA which is extremely professional network for handling project cargo shipments. We joined 31 January 2019 and we have attended to the INO Summit OPCA 5th AGM KUL 2019 which was well organized and we enjoyed very much. I would like to thank Mr. Kemal and all OPCA team for the opportunity given to know new good partners. We expect to expand our business of projects which is very important and we are ready to serve all inquiries for our sisters and brothers from/to Egypt. We are keen to meet you again in one-to-one meetings at the AGM next year. We would like to thank you all and look forward to hearing from you always.





JOHN NARIX DELA TORRE
TRANSLOGISTICA INTERNATIONAL FREIGHT INC.
 PHILIPPINES | www.translogistica.com.ph



TRANSLOGISTICA
 International Freight, Inc.

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I would like to take this opportunity to convey my very best wishes for an effective, successful and productive event. Thank you Freight Forwarders Family (3F) for having us at the INO Summit 3F 9th AGM KUL 2019. It was such an amazing experience! We also would like to thank Mr. Kemal and those amazing people who organized the event very well. As we are a new member of the 3F Family, it was our first annual meeting and we were very excited to meet new people and new friends. Everyone was very friendly and the members were enthusiastic to cooperate. There are a lot of opportunities in this network. Months before the meeting, we received a lot of inquiries from the 3F members. The members directory is very useful and the concept of the network is well-organized. I highly suggest Freight Forwarders Family Worldwide Agents Network to everyone; this is the network that you are looking for! Great meeting, professional management and highest level of service quality. Very much impressed! We really enjoyed our time at the event. We are looking forward to attend the next meetings.

“

Thank you for impeccable organization of the INO Summit OPCA 5th AGM KUL 2019! As a long-time member of OPCA, I must mention that we are used to enjoy the highest level of standards of the network and INO Summits. We had zero no show during one-to-one meetings as the time frame is perfectly adjusted. We enjoyed networking time during group lunches, cocktail, coffee breaks and gala dinner as well as outdoor activities in the event very much. It was a great pleasure to meet again with the old friends and also establish connection with new partners. All members of OPCA who we have worked with have professional skills and comprehensive expertise in project cargo. I would like to take this opportunity to express my appreciation for the exquisite work of the entire OPCA Team! Great job OPCA as usual!



FLORIN CHESCULESCU
AIR SEA FORWARDERS SRL
 ROMANIA | www.asfbuh.ro



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Merc Logistics India is proud to be a member of the Freight Midpoint (FM) which is a wonderful platform for the freight forwarding companies across the world to connect with each other. Amongst the various freight networking platforms available, I find the Freight Midpoint very professionally organized. The INO Summit 2019 has really been resourceful and helped us to meet more partners not only from the same network but from other networks of the INO Networks Group as well thereby expanding our business collaborations globally. Further, the one to one meetings have enabled us to understand more about our partners and their specific requirements. We believe that the Freight Midpoint will have many more events to offer in future to logistics companies. It is an ideal platform offering equal opportunities to amateur freight forwarders and also the accomplished ones. Hence, I would strongly recommend all the logistics companies to join the Freight Midpoint International Forwarders Network and give a boost to your company as well as the industry in overall. Wishing the FM Team all the best!

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We were delighted to participate the INO Summit 3F 9th AGM KUL 2019. The event was well organised and we made a lot of friends there. The Freight Forwarders Family (3F) is not a very big network like some other networks, therefore, you don't lose yourself in the crowd but big enough to find partners from all over the world. The management is playing an important role and becomes the bridge between all members. This is a very important aspect that makes a big difference in generating business opportunities between the members of a network. I personally thank to the 3F Family for organizing such a productive annual general meeting that allows the members to improve business and grow together... like a big family!



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PRAKASH IYER
MERC LOGISTICS (INDIA) PVT. LTD.
 INDIA | www.merclogistics.in



Merc Logistics (India) Pvt. Ltd.
 You Commit, We Deliver™



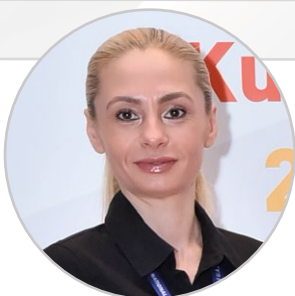


ARLENE C. PARSAD
MEISTER TRANSPORT, INC.
 PHILIPPINES
www.meister.com.ph



Being in the business for over 30 years may not have the need for MEISTER to join any network membership. With our expertise in project cargoes, handling H/L and OOG cargoes, Triangle Trade transactions, DAP/DDU shipments we thought of exploring. When we first received an invitation of the OPCA membership, with the name itself "Project Cargo" caught our attention and we considered joining the network. We were interested to participate the INO Summit OPCA 5th AGM KUL 2019 without having doubts that it will be worth the time and the opportunity to meet fellow OPCA members. As a new member without knowing anybody in the network, I received a warm welcome from the INO Team who has been so friendly and they had heartwarming greeting to each member during the registration, and I started to meet with other delegates which was such a great experience. The delegates were all very welcoming and they expressed their interests in developing business partnerships. Even if it is not within their area of coverage, they would extend their assistance by giving referrals whom they believe is competent to serve our requirements. Being part of the OPCA Chat Zone WhatsApp group is the fastest way to communicate with fellow members. The one to one meetings were the most remarkable part of the event which is the start of new business opportunities. The event was perfect overall, well planned and organized, we hereby would like to commend to the OPCA Team. We have heard not only good words about the OPCA but the satisfaction of increasing business volume was mentioned by all members. In the INO Summit, you will not be limited in having the opportunity to meet the OPCA members, you will have the opportunity to meet with the members of other networks managed by INO Networks Group as well: Freight Forwarders Family Worldwide Agents Network (3F) and Freight Midpoint International Forwarders Network (FM). The INO Networks Group continues to innovate and find ways on how all members will benefit on this network. Thank you OPCA Team...

TUDORITA BURLACU
IB CARGO SRL
 ROMANIA | www.ibcargo.com



Worldwide
 Agents
 Network **3F**

We were looking for a network to develop business, explore new opportunities and build new partnerships with agents. Our strategy is doing our very best for our customers considering their budget and needs in order to make them able to focus on their core business. We know that the customer satisfaction can be provided through a good network formed by experienced agents. We found and joined the Freight Forwarders Family (3F). My great pleasure to mention that we have been the member of 3F Network since 13 November 2018. Since we are a new member of the 3F Family, it was our first participation to the AGM: the INO Summit KUL 2019. I must mention that the event was successful and very well organized. The participants were very friendly, ready to cooperate and we created good connections. We look forward to meeting all members at next meetings. I highly recommend the 3F Network to all freight forwarders and logistics companies. We are delighted to be the member of this great family.



NIZAR AHMAD
MAJLAN INTERNATIONAL CARGO SERVICES CO.
 JORDAN | www.majlan-jo.com



We are happy that we registered in Freight Midpoint (FM). Although we are a new member in the network, we have found a professional and organised management team who considers all members one by one. The members are friendly, cooperative and energetic. They also have very good reputation in the industry. We have participated to the FM AGM for the first time at Kuala Lumpur. The event was super organized in order to make the delegates comfortable. The event concept is a joint conference of the three networks managed by the INO Networks Group and the thing I like the most is that I know many members from other networks in the INO Networks Group, I think that is really useful and beneficial. I highly recommend everyone to register to the Freight Midpoint because you will find all the benefits that you are looking for in this network.



A. A. PAUL
TRIANGLE WORLDWIDE SDN BHD
 MALAYSIA | www.triangleww.com



We are thankful to be a part of the Overseas Project Cargo Association (OPCA) and were pleasantly impressed with the professionalism and dynamism by the OPCA management. Triangle Worldwide has been member of various international logistics agent networks for the past 20 years. From the start of the evaluation process for our membership, we found the questions and referrals to be quite thorough and relevant to ensure the high quality of members that are accepted into the OPCA. When we attended to the INO Summit OPCA 5th AGM KUL 2019, we had the opportunity to meet up with the qualified members who have wide experience, expertise and know-how in the project cargo logistics industry worldwide. I believe that the OPCA will definitely add value to our global reach. The event was professionally organized and coordinated to ensure that we had optimum interaction with other members in both social and formal settings. We hope to work closely with the members to develop our business based on mutual benefits, and look forward to meeting them at the next meeting to strengthen our relationship. Congratulations OPCA!





ALFAN WIDI
PT. PROTEUS MITRA LOGISTIC
INDONESIA | www.proteusline.com



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As a new member, we feel a good and professional environment in the Freight Midpoint International Forwarders Network (FM). Joining the INO Summit FM 6th AGM KUL 2019 for the first time put a stronger feeling as the event was very well organized and we met many new friends with the same spirit to work together. We can say that the event was a great combination of business and fun, and the activities helped us to create close friendship between each member. It also encouraged us to build more confident and trusted relations to create and develop mutual business together. We have already started doing business together with the members and for sure, I highly recommend the FM Network to all companies in freight forwarding business. Come and join among us!

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We really appreciate the Freight Midpoint International Forwarders Network (FM) for giving all the members such a great chance by organizing an excellent event to gather there at Kuala Lumpur, Malaysia. We have really enjoyed the INO Summit FM 6th AGM KUL 2019! The location, arrangements, services and meals...etc...They all were in good order. We have met a lot of old and new friends, and had nice discussions with each other at the AGM. It obviously helped us all a lot for the expansion of our business consequently. We have kept keen and close contact with the FM members after the event, and do trust we can create more and more business together! Thanks again for the excellent FM Team for this perfect conference!



JEFFREY CHEN
COMBINE INTERNATIONAL LOGISTICS CO., LTD.
TAIWAN | www.combine21.com



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SUSAN GAO
GLOBE SUCCESS INTERNATIONAL TRANSPORTATION (SHENZHEN) LTD.
CHINA | www.globesuccess.com.cn



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We have been a member of the Freight Forwarders Family Worldwide Agents Network (3F) for less than one year, but we are very happy to join this productive network. It helps us to win lots of honest and loyal agents together with new shipments. The 3F already had its 9th Annual General Meeting (AGM) at Kuala Lumpur. During the event, we had one to one meetings and strengthen our ties with the members through well-arranged activities. It was my great honor to participate this last event: the INO Summit 3F 9th AGM KUL 2019. We had a wonderful time together in this three-days meeting. The members came from all over the world and we had chance to talk with them face to face. If you are interested in having new partners and want to improve your business, I strongly suggest you to join the 3F Family. There are lots of partners who are ready to cooperate with you from Asia, Europe, America, Africa and Oceania in the 3F Family, and more agents keep joining due to the 3F's rock-solid reputation in networking business. All information is being updated and the members are informed regularly by the 3F management. If a member has any problem or dispute with any other member, the management intervenes to the subject as soon as the issue is reported to them. There is a payment protection program for the verified level members and those agents who haven't made payment are blacklisted in the system. If you are an outgoing person and want to make more friends in the freight world, the 3F will be the best choice for you because all members are coming together for one common target here. Come and join the 3F Family!

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Joining the network in 2014 and attending the first AGM in Istanbul was our starting point with the OPCA family. Thanks to the OPCA, we have met many new partners over the years. Building trust and delivering the best service have a paramount importance in the project cargo business. OPCA has helped us to find trusted partners all around the world and enabled us to meet the highest level of expectations of our customers. Annual general meetings are extremely well organized and productive. Existing relations can be refreshed during one-to-one meetings and various other activities. There are plenty of new opportunities coming up every time in this network. We are looking forward to continuing our membership and would like to say THANK YOU to Mr. Kemal and the whole OPCA team!



MARKUS FINTELMANN
MENZELL DOEHLE LOGISTICS GMBH
GERMANY | www.menzelldoehle.de



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LUCIO PERESSINI
CERMESONI INTERNATIONAL S.R.L.
 ITALY
www.cermesonigroup.com



Multinational companies have come to understand the need of being innovative and evolving a system more rapidly to stay competitive in the market. That awareness caused the rising of corporate ecosystems as an opportunity. Cermesoni Group picked up this opportunity by joining the Freight Midpoint (FM). These ecosystems are leading collection of partnerships, alliances and collaborations that helps companies to explore fresh ideas, minimizing their cost of trying new shipping and personalized solutions and let them learn by doing. In fact, agent networking is the key for success in today's competitive business environment. The freight forwarding and logistics companies finally today accept the importance of such ecosystem to create a value in future. Especially small and medium size freight forwarders and logistics companies need to be part of such ecosystems in order to survive and expand. Being a member of a network is vital because it plays a very important role for bringing together selected freight forwarders and logistics companies from all around the world to work together and to build strong partnerships. The Freight Midpoint sensed these winds of change, interpreting a very important role selecting freight forwarders from all around the world to "net-work" together to build stronger partnerships. Thanks

to Mr. Kemal's vision of the whole ecosystem, it has been possible to create speed, expertise, talent and flexibility in business without any complexity. The FM ecosystem well-structured and designed to overcome organizational limitations. The FM helps forwarders to enter new markets and sharpen their competitiveness.

The Infinity group was established in Hong Kong in 1999 and we have almost 20 years experience in the market. As an experienced company which knows the industry very well, we are honored to be a part of the Overseas Project Cargo Association (OPCA) and we are impressed by the professionalism of OPCA management. When we attended to the OPCA 5th AGM KUL 2019, we had the great opportunity to meet up with the qualified and professional members who have good experience in the project cargo and logistics industry. I believe that the OPCA will definitely help us to increase our business volume in project cargo field. We hope to work more closely with all great members of the OPCA to develop our project business based on mutual benefits. We are looking forward to meeting with the members again next year.



KENNY CHEUNG
INFINITY CARGO EXPRESS LIMITED
 HONG KONG | www.infinitycargo.com



MARC RATTUNDE
INTERFREIGHT COMPANY
 U.S.A. | www.interfreightbos.com



This is my third year in the Freight Forwarders Family (3F) and I have attended annual general meetings two times so far. I was very skeptical and had some concerns at the beginning when I joined the 3F, but I have to say it is getting better every year. My concerns were removed in time when I saw the performance of the management. We are a medium size freight forwarder, but the knowledge we can bring to the table with all the friends/partners/agents makes a great combination for success. You can't always win business, but you can enrich your knowledge or find out about other business methods or how the transport business is handled in different countries. This makes you to understand better, help you and your clients. The meetings I attended made me feel as a part of the family. It really felt like friends and I was welcomed as that by all. Last but not least, the investment into the 3F network is paying off quickly and I am gaining more business, thanks to the 3F Family.

BEATRICE MASSARA
LUX GLOBAL LOGISTICS PTY LTD
 AUSTRALIA | www.luxgloballogistics.com



I have been part of the Freight Forwarders Family Worldwide Agents Network (3F) for some years and have developed some amazing friends and business partners through the network. The 3F Network is professional, effective and very proactive in all my dealings with the team. We are just as good as our agents, and the 3F Family has exceptional agents who are there to develop long term relationships with suppliers and agents alike. My business Lux Global Logistics is based on not being everything to everyone we want to be the best thinking forwarder for our clients. Save them time that is money! Money can be made but time never comes back and so it is precious. We want clients and partners that understand the need of that value of time vs just a quote. Price and value as one can achieve great process for business. The INO Summit 3F 9th AGM KUL, 2019 was an outstanding success in every way. Well managed with every detail thought through. I highly recommend the Freight Forwarders Family (3F) and am delighted to be a member of this great family.



First of all, on behalf of TSL Naxco Thailand, I am impressed with the management of Freight Forwarders Family Worldwide Agents Network (3F) as they are very active and so the members. Within a month after the INO Summit 3F 9th AGM KUL 2019, mutual business with the agents from the 3F Family has started already! It was my first time attending the AGM, the event was well organized and there are a lot of creativity activities to do together such as karting race, football and paintball tournaments etc. to build up our relationship which I have never experienced things like this before. This is interesting and unique exclusively in the 3F! And one more thing that I cannot miss telling everyone is that I am truly impressed with all the information and instructions given in advance for all the attendants to prepare. It is extremely useful for the new comers of the network to know what and how to prepare themselves. I brought my assistant with me to the INO Summit 3F 9th AGM KUL 2019. And prior to the trip, I just needed to emphasize her to ensure that she understands and follows all those given information and instructions. This was incredibly easy and it saved lots of time for me in professionally way! Hence, thank you once again to the 3F management and all the members for the warm welcome to me, my assistant, and TSL Naxco Thailand. I am sure that we will have our tight relationship and mutual benefits in a long run.



GOLANYA SIRIMUANG
TSL NAXCO (THAILAND) COMPANY LIMITED
 THAILAND
www.tsl-naxco.com



Worldwide
Agents
Network **3F**



CAPT. PIRAPONG HOJAME
MARITIME SYNERGY (THAILAND) CO., LTD.
 THAILAND | www.maritimesynergy.com

We see membership in Freight Midpoint (FM) as a privilege enabling our thought leaders to help defining some of the most important standards applied in today's international shipping and logistics industry. The FM also provides the opportunity for us to work with worldwide partners giving us highly valuable industry knowledge and contacts, ultimately delivering real business benefits. I understand why the number of members in INO Networks Group increases every year, because they make perfect organisations for every logistics company that no other network can do! Enjoy with FM Family, besides a firm business you will get a lot of best friends.

It is our pleasure to be a member of the OPCA and participate to the INO Summit OPCA 5th AGM KUL 2019. This was the second annual general meeting we participated in OPCA. The event was very well-organised and well-attended, the INO Team was very nice and everything run on time. We really enjoyed the entire event and the one to one meetings we had with the other members. The OPCA provided us a great opportunity to make many new friends from different countries and commence some new business with our partners. If you are also doing the "Big Things", you should join the OPCA Family in order to expand your business! I highly recommend the OPCA to all project cargo freight forwarders.



Strategic Global
 PARTNERSHIP

CHRIS WONG
STRATEGIC GLOBAL PARTNERSHIP (HK) LTD.
 HONG KONG | www.go2sgp.com



SUSAN YIN
XIAMEN OVERSEAS CONTAINER SHIPPING LINE CO., LTD.
 CHINA | www.zjoverseas.com



attend The INO Summit 3F 9th AGM KUL 2019. During the meeting, we strongly felt the enthusiasm and the careful arrangements of the association. We also met lots of like-minded partners at the same time. I would like to thank the 3F management for giving us this opportunity to introduce our company and cooperate with the fellow members in the network. Sincerely we wish a bright future for the Freight Forwarders Family and welcome more and more new members to sail with us.

The Freight Forwarders Family Worldwide Agents Network (3F) provides such a high-quality platform and opportunity for us to share our unique services and resources in our respective fields so as to maximize our benefits and conform to the pace of international trade development. As Overseas Container Shipping Line, a new member in this family, we have learned a lot from many other members through the interaction of 3F network. At the same time, we have effectively shared our advantages with them. All the members are carefully selected by the network management based on strict membership requirements and highest level of quality standards. We are honored and glad to cooperate with the members. The 3F management is doing a great job and managing the association by timely updates and positive involvement to the communication between members. We appreciate the 3F's service and support. This year, as a new member of the 3F, we were honored to

Worldwide
Agents
Network **3F**



SARAH CHEN

OLA GROUPS LOGISTICS CO., LTD.
CHINA | www.olagroups.com



OLA Groups has been the member of Overseas Project Cargo Association (OPCA) already for two years, and within these two years, OPCA agents gave us great support. As we all know, there are plenty of forwarders all over the world, but not all forwarders know how to handle project cargo, help their customers and design the best method to arrange a shipment. The OPCA is an extremely professional network for handling project cargo shipments because they provide us an excellent platform, let us have chance to know professional forwarders who can handle project shipments. When we have a project shipment and need an agent's support, we can quickly find them and safely arrange the process, thanks to the OPCA. Lots of companies are asking us questions like "How about OPCA?" or "Is it a good network?". Our answer is 100% YES, of course. From Bangkok to Kuala Lumpur, we have already attended two events. The INO Summits gave us an opportunity to meet together and share experiences face to face, allowed us to encounter our partners, fostered our business relations, helped to find reliable agents who are professional for handling project cargo shipment, also gave us the opportunity to win more business. Finally, we trust and believe that all members can develop the route and market together with the joint power OPCA!



MAYA ANDRADA

ICARGO WORLDWIDE LOGISTICS INC.
PHILIPPINES
www.icargowww.com



It was great to be a part of the INO Summit FM 6th AGM KUL 2019. We are very much satisfied with the opportunity of meeting new agent partners who are committed to share good business as well as friendship. I personally had the one to one meeting with our members and it was a great experience to meet them. I feel that members of Freight Midpoint are so committed to the network and each other as well as the founder and chairman Mr. Kemal and his team, who had an outstanding performance during the whole event. One of the things I remember from the opening ceremony of the AGM was the speech of Mr. Kemal and hearing these words from him: "Let's Make Money!". Proud to be a member of FM from Philippines! More power to us!



Modera Freight Services is really glad to be a part of the INO Summit FM 6th AGM KUL 2019. This was our 3rd consecutive year of attendance, and we must say this time Mr. Kemal and his team nailed it to the perfection. We were extremely happy with arrangements of the event and the management of Freight Midpoint. FM is a type of network which enables you to meet old friends and make new ones EVERY YEAR. It's a perfect platform for long-term business relations. Since every new member is accepted through recommendation only, it develops a trusted and cohesive environment. Special thanks to Mr. Kemal and his team for creating such a great platform. FM is like family to us and we wish all the best to all our friends.



RIKIN GOSAR
MODERA FREIGHT SERVICES PVT. LTD.
INDIA | www.moderafreight.com



JOE DEGRAFT-YEBOAH
GREENVINE COMPANY LIMITED
GHANA
www.greenvineghana.com



The Freight Midpoint International Forwarders Network (FM) has been really helpful for my company. There are members in FM who provide cost-effective rates with reasonable credit days. Members are responsive and management is professional. One-to-one meetings during the INO Summit FM 6th AGM KUL 2019 were amazing, well-organised and fruitful. The event helped my company to gain more business in diverse ways. The FM is a great network and we definitely will recommend to other freight forwarders to join this network.





M. MOHSIN KHAN
TG LOGISTICS (BD) LTD.
BANGLADESH
www.tgl-bd.com

The INO Summit FM 6th AGM KUL 2019 was a very fruitful gathering for us. In fact, we had chance to meet not only the members of Freight Midpoint, but also the members of other networks managed by INO Networks Group. During the one-to-one meetings, we shared our scope of business and opportunities with our fellow partners from all around the world and we saw their interest to cooperate with us. The presentation of Mr. Kollatt Muhajiz (CMA CGM Project Cargo Division) had an extra-ordinary topic for the project cargo specialists as well as other freight forwarders. The founder and chairman of Freight Midpoint Mr. Kemal and his team had an outstanding performance during the whole event. I want to share an incident with you we experienced during the event. My partner Mr. Ashraf had lost his event bag. There were important documents and passport inside the bag and forgotten where he put it. We both tried to find it, but we couldn't and we had serious concerns about the money and passport. Then, I found Mr. Kemal immediately and asked for his help. Soon after, he and his team made a great effort to find out the bag. I appreciate Mr. Kemal on behalf of TG Logistics since he found the bag which was lying idle in another desk. This is called guardianship that Mr. Kemal and his dedicated team has proved during the whole meeting. I really appreciate it and feel proud to be a member of the Freight Midpoint (FM). That was really commendable. The FM team is taking care of everything personally. It seems that we are a family all together and hope we can continue this business and friendship for a long time. Thanks again to the participants and the event team!



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We were pleased to take part in the INO Summit OPCA 5th AGM 2019 in KUL, Malaysia. The event was perfect with all aspects including one-to-one meetings, activities, lunches and gala dinner. There were interesting discussions about the actual logistics activities. The discussions were assertive and productive. Meeting with new friends who have the highest level of professionalism allows us to do our work effectively and bring us know-how in our operations. Meeting with new and professional friends will definitely make us better! Thanks again to the OPCA Family!



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ARSHAD ASHRAF
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Warm Greetings to all. We have been the member of Freight Forwarders Family since 2017 and as usual, the INO Summit 3F 9th AGM KUL 2019 was a wonderful event! The event venue, one-to-one meetings, activities all were amazing and every detail during the event was well-organised! Thank you for giving us the opportunity to meet with our old friends and make new family friends. Highly recommend this network to all freight forwarders. Superb proud to be part of the 3F Family.

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WANG CHAN HUI
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We are honoured to be a part of the Overseas Project Cargo Association (OPCA) for two years. This network gave us an opportunity to be globalised whereby we are able to connect to the reliable partners across the globe without hesitation that in return for full cooperation. The annual general meetings are vitally important to meet the partners face to face we have been communicating via email or telephone during the year. One-to-one meetings allow us to know each other better personally apart from knowing the company's history, experience and current projects being handled. We want OPCA to keep up the good work and make it the center of project cargo world. I believe that we will strengthen our position as a project cargo handler globally as well as locally based with the support of OPCA. Just a short note, thanks to Mr. Kemal and his team for making our meetings memorable and exciting.

THE JOINT CONFERENCE OF 3F - FM - OPCA

INO SUMMIT 2022

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MEETING
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11, 12, 13 November 2022

Wyndham Grand Istanbul Levent Hotel

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